

America's Small Business Resource



***LATEST NEWS FROM THE  
SBA FINANCE DIVISION:***

**SBA North Florida SBA Lender Training Dates for FY 2005**

Training will cover the SBA 7(a), LowDoc, SBAExpress and 504 Loan Programs. The full day sessions include loan processing, policies and procedures, loan closing and servicing/liquidation. Classes will be presented as follows:

December 7, 2004  
March 15, 2005  
June 14, 2005  
September 13, 2005

To register, please visit [www.sba.gov/fl/north](http://www.sba.gov/fl/north) or for more information, please contact [rosalind.bryant@sba.gov](mailto:rosalind.bryant@sba.gov)

**Congratulations to Vicki Beaudry, Senior Vice President of First Coast Community Bank in Fernandina Beach, Fla., for being named a "Woman of Influence" by *The Business Journal* of Jacksonville. Ms. Beaudry also was named Small Business Advocate of the year in 1997 by the SBA's North Florida District Office. Vicki is deserving of this award as she has been a strong SBA supporter over the years. Congratulations, Vicki!**

# Loan Reports For North Florida as of October 31, 2004

## *Top 9 7(a) Lenders by Number of Loans Made for FY 2005 As of October 31, 2004*

Lender	Number of Loans	Loan Amount
BANK OF AMERICA, NATIONAL ASSOCIATION	41	\$1,201,500.00
BANCO POPULAR NORTH AMERICA	21	\$1,659,000.00
BANKFIRST	11	\$3,902,400.00
CAPITAL ONE, FEDERAL SAVINGS BANK	9	\$335,000.00
CIT SMALL BUSINESS LENDING CORPORATION	9	\$3,752,200.00
INNOVATIVE BANK	8	\$50,000.00
FIRST COAST COMMUNITY BANK	5	\$3,613,000.00
SUNTRUST BANK	4	\$460,000.00
WACHOVIA SBA LENDING, INC.	3	\$2,316,700.00

## *504 Lenders by Number of Loans Made for FY 2005 As of October 31, 2004*

Lender	No. of Loans	Dollars
FLORIDA FIRST CAPITAL FINANCE CORPORATION, INC.	4	\$1,444,000.00
FLORIDA BUSINESS DEVELOPMENT CORPORATION	3	\$1,335,000.00
GULFCOAST BUSINESS FINANCE, INC.	2	\$1,654,000.00
JACKSONVILLE ECONOMIC DEVELOPMENT COMPANY, INC.	1	\$433,000.00
BUSINESS DEVELOPMENT CORPORATION OF NORTHEAST FLORIDA, INC.	1	\$185,000.00
<b>Total:</b>	<b>11</b>	<b>\$ 5,051,000.00</b>

**North Florida District Office**  
**Loan Activity by County for FY 2005**  
*As of October 31, 2004*

County	Number of Loans	Dollar Amount
ALACHUA	5	\$1,594,500.00
BAY	2	\$536,000.00
CITRUS	1	\$50,000.00
CLAY	3	\$30,000.00
COLUMBIA	2	\$100,000.00
DUVAL	25	\$3,860,000.00
ESCAMBIA	5	\$414,009.00
FLAGLER	1	\$5,000.00
HERNANDO	2	\$97,500.00
LAKE	4	\$1,611,000.00
LEON	3	\$1,125,000.00
LEVY	1	\$519,100.00
MARION	2	\$514,000.00
NASSAU	6	\$1,950,000.00
OKALOOSA	1	\$140,000.00
ORANGE	43	\$6,694,700.00
PUTNAM	2	\$31,500.00
SEMINOLE	20	\$4,712,900.00
ST. JOHNS	6	\$4,062,000.00
SUWANNEE	1	\$354,000.00
VOLUSIA	12	\$2,285,000.00
WALTON	1	\$247,000.00
<b>Total:</b>	<b>148</b>	<b>\$30,933,209.00</b>